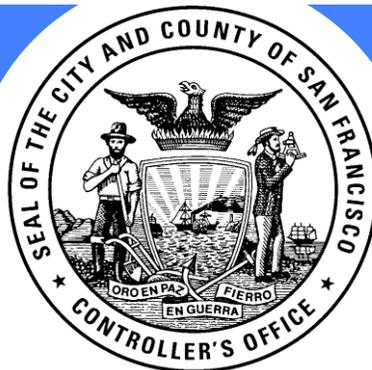


Our City, Our Home Oversight Committee

Budget and Implementation



CITY & COUNTY OF SAN FRANCISCO

Office of the Controller
City Performance Unit

08.17.2021

DPH Prop C - Contracting Update

Our City, Our Home Oversight Committee

August 17, 2021

Kelly Kirkpatrick
Administration & Operations, MHSF



San Francisco Health Network
Behavioral Health Services

Prop C - DPH Implementation & Contracting

- DPH is actively planning for Prop C funding implementation, including the expansion of contractual services
- At this time, the DPH has successfully completed or is near completion for contracts for the following Prop C funded programs
 - Street Crisis Response Team is active, with the behavioral health clinician and peer specialist team members funded contractually
 - A pilot for a new 12-month Rehabilitative Board and Care residential services model for up to 20 clients per day is in contract certification
 - Mental Health Rehabilitation Beds (LSAT) treatment beds have been expanded by 20 beds with the addition of a new facility
 - SOMA Rise (Drug Sobering Center) contract is nearing completion for services to help people experiencing homelessness with drug intoxication at the 20 bed center



Prop C - DPH Implementation & Contracting

- For existing service models – the Department is currently determining whether to expand current contracts already delivering these types of services where we can, or whether a new solicitation will be required to allocate this funding
 - For example, Overdose Prevention funding for low-barrier treatment, education, and outreach
 - Residential Care & Treatment (new "beds") programs like Board & Care and Coops
- New program models – contracting specifics will follow program design specifications, which are currently underway
 - This includes TAY Mental Health & Care Coordination and enhancing provider capacity for on-site behavioral health



Prop C - DPH Implementation & Contracting

- Program design for new services will be informed by
 - Existing needs assessments and utilization data
 - Input from key stakeholders including department staff and community providers
 - Prioritizing equity in services and programming
- Typically, a new solicitation process will take 4-6 months, plus approximately 2-4 months more for contract development
 - Additional time may be required if it is necessary for a vendor to become a City approved vendor for the first time



DPH Contracting

- DPH's new funding solicitations are posted here:
<https://www.sfdph.org/dph/comupg/aboutdph/insideDept/Contracts/default.asp>
- Submit your organization's name to be notified of future RFP/Q's administered by DPH here:
<https://101g-xnet.sfdph.org:8443/ords/cmosp1/f?p=128:2>
- Additionally, vendors may register here with OCA to be notified of new solicitations: <https://sfcitypartner.sfgov.org/pages/BidderRegistration-BS3/bidder-registration-1.aspx>



Thank you!



San Francisco
Behavioral Health Services



San Francisco Health Network
Behavioral Health Services

Controller: Stakeholder Engagement

Stakeholder engagement focused on exploring the root causes of homelessness as well as the needs and barriers confronted by people experiencing homelessness.

Contracting Process

- Request for Quotes (RFq) issued August 10, 2021 using pre-qualified list for stakeholder engagement and data collection – streamlines process
- Responses and rating in September
- Contractor selection and negotiations during September and October
- Aim to launch first phase of stakeholder engagement with this population in November

Informed by Committee's Input:

- Compensates for participation: cash gift cards and a snack or light meal
- Invites ways of collecting input beyond focus groups
- Committee can generate questions or themes of exploration
- Requires diverse stakeholder input representative of the homeless population (race, ethnicity, household composition, language, gender, age, geography, etc.)
- Prefers contractors who hire people with lived expertise into the research team



DEPARTMENT OF
HOMELESSNESS AND
SUPPORTIVE HOUSING

Our City, Our Home Oversight Committee
August 17, 2021

<http://hsh.sfgov.org>



OCOH Funds: Implementation & Contracting

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- HSH is prioritizing the program development and implementation of new and continuing OCOH investments. Some OCOH dollars are being deployed, but it will take time for these new expanded initiatives to scale up to full capacity.
- HSH plans to use its emergency contracting authority to facilitate an expedited provider selection and contracting process.
 - Traditional City procurement can take at least 6 months; emergency provisions reduce time to 2-3 months.
- HSH plans to continue or modify existing program contracts, where appropriate, to implement OCOH-funded services, particularly for shelter & hygiene programs like Navigation Centers.



OCOH Funds Already Deployed/In Process

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- New Adult Permanent Supportive Housing Opened: Diva Hotel operating as PSH as of August 2021. The City is actively negotiating to purchase additional buildings and plans to release an RFQ for operations and services at the end of the month.
- Targeted Homelessness Prevention: First \$20M allocated to MOHCD and HSH; HSH funds to 5 providers, who will launch services this month. Four new HSH providers to be awarded in Q2 of the fiscal year.
- Eviction Prevention & Housing Stabilization: \$33M allocated to MOHCD and in process of being deployed.
- Problem Solving Plus Emergency Rental Assistance: \$2.1M in FY20-21 funds in contract to serve Category D SIP Hotel guests.



OCOH Funds Already Deployed/In Process

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- Prevention: 30% rent standard: Funds to PSH providers in September with a retroactive effective date of 8/1/21.
- Permanent Housing: Flex Pool: 300 adult subsidies have been deployed; next tranche in Fall 2021. \$2M in TAY subsidies are in contract.
- TAY Housing: \$7.5M in TAY RRH subsidy dollars allocated to Rising Up Initiative
- Workforce Services: \$1.2M work ordered to OEWD and awarded last FY to serve adult clients receiving medium-term subsidies.



Looking Ahead

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- Program design for new services funded through Prop C will be informed by:
 - OCOH Needs Assessment
 - Existing evaluations and needs assessments
 - Consultation with community providers, City department partners, and other stakeholders
- We look forward to providing regular ongoing updates to the OCOH Committee.



OCOH Funds: Implementation & Contracting

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- HSH plans to award grants under the Emergency Ordinance 61-19 based on program design and budget information solicited from interested providers.
- New funding opportunities are posted on the HSH website: <https://hsh.sfgov.org/get-involved/procurements/>
- To receive a courtesy notice of new funding opportunities please complete this form: https://form.asana.com/?k=U0deitMfWSz9_HNo1DyA5Q&d=1115839437452405

Proposed PSH Acquisitions

August 17, 2021

Guiding Principles

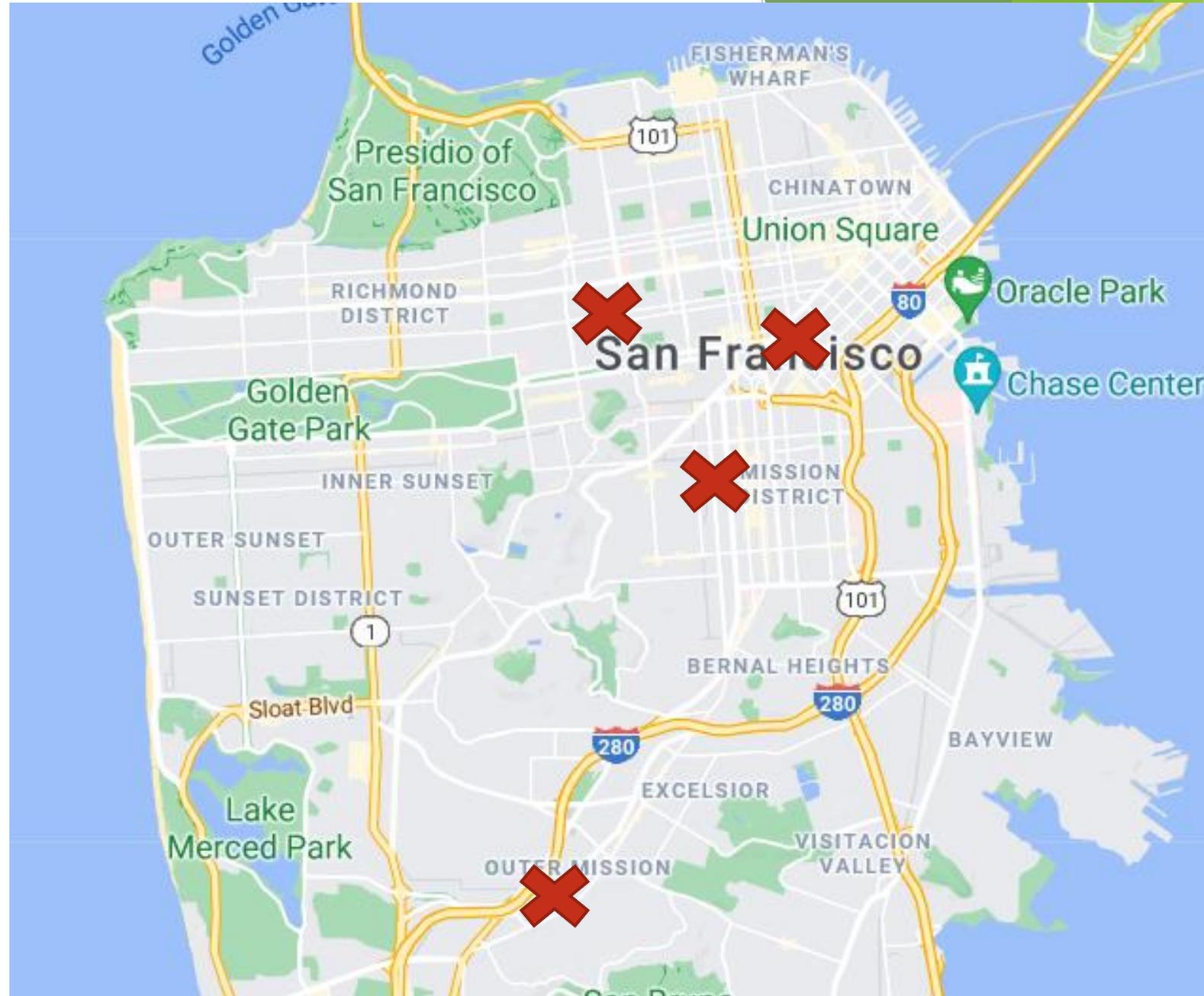
- ▶ Acquire SIP Hotels to assist with the SIP Rehousing Plan and de-mobilization effort
- ▶ Address broader community need through efficient deployment of Prop C and Health and Recovery acquisition dollars
- ▶ Leverage state and federal resources to the fullest extent possible
- ▶ Move fast

Acquisition Priorities

- ▶ Building condition (minimal rehab/maximum accessibility)
- ▶ Accommodate a diverse set of program needs (Gen, TAY, Family)
- ▶ Private bathrooms
- ▶ Have or can accommodate in-unit kitchenettes
- ▶ Geographic equity
- ▶ Scale of property matches program needs while maximizing operating efficiency
- ▶ For non-SIP properties, low current occupancy (mostly empty)
- ▶ Potential for longer term redevelopment (large motel sites)

Initial Acquisition Cohort

- ▶ Four Properties
- ▶ 368 Total Units
- ▶ D5, D6, D9, D11
- ▶ SRO, tourist motel, SIP hotel, MF Residential
- ▶ BOS introduction anticipated Sept. 7



Buchanan Hotel

1800 Sutter Street

- ▶ 131 room tourist hotel



The Panoramic

1321 Mission Street

- ▶ 160 unit MF residential building



Eula Hotel

3055-61 16th Street

► 25 room SRO



Mission Inn

5630 Mission Street

- ▶ 52 room tourist motel



Upcoming Community Meetings

- ▶ Eula Hotel: August 24 from 5:30-7:00
- ▶ Mission Inn: August 25 from 5:30-7:00
- ▶ Buchanan Hotel: August 26 from 5:30-7:00
- ▶ The Panoramic: August 30 from 5:30-7:00
- ▶ Meeting details (including zoom links) for all community meetings will be posted here: <https://hsh.sfgov.org/get-involved/notices/>